## **News Release**

Vistrian Begins Deployment of Factory Performance Management Software; FactoryLOOK<sup>TM</sup> Solution delivers Real Time Information Extraction Technology

Milpitas, CA - June 14, 2005 - Vistrian, a provider of factory performance management solutions, announced today that MMC Technology, a leading manufacturers of disk media and a wholly-owned subsidiary of disk drive manufacturer Maxtor Corporation (NYSE:MXTR) has initiated deployment of Vistrian's FactoryLOOK within MMC Technology's manufacturing facilities in San Jose, California.

Vistrian's FactoryLOOK factory performance management (FPM) system is a complete end-toend solution that provides tools for real time management of mission critical operations. Operations and maintenance managers can guarantee product quality, improve factory productivity, and reduce support costs while improving maintenance and operational efficiencies. It complements existing business systems by connecting the business environment directly to the factory floor. The Vistrian FPM solution operates across a variety of equipment control architectures. It is non-intrusive and complements existing IT and plant floor infrastructure.

"We place a significant emphasis on having near real time visibility from the production floor to the desktop as a means of enhancing our operational efficiency." states **Bruce Hachtmann**, **Senior Vice President** of media operations. "Those capabilities, combined with FactoryLOOK's exception-based monitoring and alerting, help us to manage our production closely and consistently."

MMC Technology will continue to rollout FactoryLOOK in its plants in 2005.

## **Proven Product Performance**

Ronald Allen, Vistrian's CEO, says, "We are delighted to have been chosen by MMC Technology to implement our FactoryLOOK product." Every upper-tier software supplier of ERP, MES, and process monitoring systems continues to address the best solution for achieving manufacturing excellence. At the same time, most of these companies, offering cookie cutter solutions, have hit a plateau in identifying new performance improvements. "Manufacturers must be able to identify process variations quickly and correctly. Vistrian's factory performance management system clearly differentiates itself by removing the human element of information extraction, and speeds the delivery of information from the factory floor to the decision making managers and supervisors," says S. Suresh, Vistrian's COO.

## **About MMC Technology**

MMC Technology, a wholly-owned subsidiary of Maxtor Corporation, is a leading supplier of disk media, a critical component in hard disk drives. With facilities in San Jose and Fremont, California, MMC is known for its quality, technological leadership and efficient manufacturing.

The company focuses on product quality and customer satisfaction, and prides itself on its ability to quickly identify and resolve manufacturing issues. With development and manufacturing based in one geographical location, the company is able to quickly respond to problems, demand changes and customer requests. MMC was the first media company to transition 100% of its production to the 80GB/platter capacity point. It continues to keep pace with emerging media technologies, including anti-ferro magnetically coupled (AFC) media and perpendicular recording.

## **About Vistrian**

Vistrian provides real-time information extraction solutions to global 2000 companies. Vistrian develops open standard based intelligent device systems by building networks on the core reference design technologies, linking intelligent devices to information rich enterprise applications, and managing global networks of devices. Vistrian offers products to help make factories smarter by harnessing technology to bring intelligence from the factory floor to the desktops of decision makers anywhere. Vistrian's factory performance management system uses an innovative mix of hardware and software to achieve its objectives.

Since its establishment in 2002, Vistrian has introduced a Factory Performance Management (FPM) system that enables manufacturing operations to monitor, measure and manage factory effectiveness. For more information, visit the company's web site at <a href="https://www.vistrian.com">www.vistrian.com</a>.

Contact: Chet Mielcarz Vistrian Media Relations 408-719-0500

chet@vistrian.com